

ROI Guidance for organisations

Pathway One: New Investment (Round Two)

This guidance provides information for organisations interested in applying to the Social Investment Funds New Investment - Round Two Registration of Interest process.

ROI released: 9 February 2026

ROI closing : 12 noon 10 March 2026



In this guide

Topic	Page
Section 1: Overview and timeframes	3 - 7
Social Investment Fund overview	4
Priority outcomes	5
New Investment pathway (Round Two) requirements and overview	6
Key timeframes Changes to the ROI “New Investment Round Two: What to expect” Webinar registration link	7
Section 2: Check your organisation’s fit	8 - 10
Considerations before you apply, including pre-conditions	9
New Investment Round Two priority cohorts	10
Section 3: The application process	11 - 18
Round Two Application Process & Accessing the application portal	12
Step 1: Complete pre-registration eligibility	13
Step 2: Complete ROI submission sections	14 - 15
Step 3: Submit application	16
Round Two ROI assessment approach	17
Next steps	18
Appendices	19 - 35
• Appendix A: New Investment Round Two Assessment Framework	
• Appendix B: Resources	
• Appendix C: Social Investment Fund Cohort Explorer	
• Appendix D: Section 4 ROI Terms	



Section 1: Overview and timeframes

Social Investment Fund Overview

What is the Social Investment Fund?

In April 2025, Cabinet established the Social Investment Fund (the Fund) which will:

- invest early to help New Zealanders overcome a range of challenges to achieve their goals
- work in partnership with social sector organisations, iwi and other agencies
- enable us to test, demonstrate, and scale the social investment approach
- focus on priority outcomes and cohorts agreed by the Fund Ministers.

For further information regarding social investment, and the Social Investment Agency (refer [Appendix B](#)).

What is the scope of the fund?

The Fund contains four investment pathways; each designed to support the Government's social investment priorities and improved social outcomes:

Pathway One: New Investment (this guide)

The commissioning of evidence informed innovative services and programmes that exemplify the social investment approach and align with priority cohorts and outcomes.

Pathway Two: Contract Consolidation

Social sector organisations can request the consolidation of multiple contracts across several agencies into one or more outcomes-based agreements, simplifying administration and focusing on measurable outcomes.

Pathway Three: Community commissioning

A model where decision-making authority for social service investment is devolved to local leaders, empowering communities to tailor solutions to their specific needs.

Pathway Four: Co-investment

Partnerships with philanthropic organisations or other funders to co-invest in initiatives that amplify collective impact and drive innovation.



What are the priority outcomes?

The Fund aims to achieve measurable improvements across key outcome domains that align with the Government's priorities (the nine Government Targets, the Child and Youth Strategy and the Employment Action Plan). By focusing on these broad domains, the Fund will invest in initiatives that both help people and families to achieve their goals and support the achievement of Government's broader objectives. These domains include:



1. Improved Health

Reducing serious health events and preventing hospitalisations that are potentially avoidable.



2. Greater Safety

Reducing the need for children to be placed in state care, as well as decreasing rates of violent crime, youth crime, family violence and sexual violence.



3. Ensuring stable and secure housing

Improving housing stability



4. Improving knowledge and skills

Improving attendance in education and supporting the attainment of qualifications.



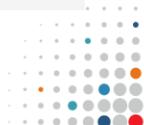
5. Growing income and wealth

Enabling individuals to achieve higher incomes.



6. Supporting people into work

Increasing employment and reducing need to access benefits.



New Investment pathway (Round Two) requirements and overview

The New Investment pathway is designed for initiatives that focus on priority outcomes and priority cohorts *and* strongly demonstrate the social investment approach.

Round Two of the New Investment pathway will aim to fund approximately 10 initiatives, subject to finance, that will reach the priority cohorts detailed in Section 2. The application should clearly show how the proposed initiative will effectively reach and support one (or more) of the priority cohort(s), with a minimum of 250 participants from the priority cohorts over four years.

We are seeking organisations for this funding round with demonstrated operational capacity to scale initiatives and deliver results at pace. This may include organisations or collectives where capability is shared. Organisations (or collectives) applying to this funding opportunity need to have an annual turnover of a minimum of \$500,000 or more.

Annual funding between \$500,000 and \$2,000,000 per annum is available for organisations that can demonstrate their ability to implement impactful initiatives efficiently and effectively. We may consider initiatives above \$2,000,000 which demonstrate significant value, or below \$500,000 if the organisation can achieve the scale (by securing other funding). When considering funding being applied for, please consider provisions for all costs associated with the initiative including set up, direct and overhead costs (including any data, learning, and evaluation activity required for delivery and reporting).

This is an open two-step competitive tender process. Step One involves submitting a Registration of Interest (ROI) application (Application). Applications shortlisted will be invited to participate in Step Two – a closed Request for Proposals (RFP).

We are open to new and innovative initiative applications from individual organisations or organisation collectives. Applications will need to demonstrate strength against the Assessment Framework (refer Appendix A).

We will not provide funding for initiatives that already receive funding to support the same participants. If seeking funding for an existing initiative, applicants must clearly define the distinction between participant groups or explain how the proposed initiative expands upon an existing service to avoid duplication of funding.

This ROI is subject to the ROI Process, Terms and Conditions (ROI Terms) (refer Appendix D).

Who can apply to the Fund?

We partner with organisations delivering health and social services across New Zealand.

This includes:

- Registered charities and not-for-profit organisations
- Iwi and Māori organisations
- Whānau Ora providers
- Pacific organisations
- Community groups and trusts
- Social enterprises focused on health and social outcomes
- Other organisations with a primary purpose of delivering health and social services

To be eligible, organisations must be legal entities that can enter into Outcome Agreement and have systems to safely collect and share participant information.



New Investment Pathway Stages

This guide

1. Check your fit with the fund

2. Submit your ROI

3. ROIs assessed

**4a. Shortlisted organisations
submit RFP**

**4b. Community feedback process
open**

5. Evaluation and decision making

Outcomes based Agreement

Delivery and reporting



Key Timeframes

Below are anticipated key timeframes for the ROI process, including shortlist notification timeframes.

Anticipated Date	Item
9 February 2026	ROI applications open
11am 17 February 2026	“New Investment Round Two: What to expect” Webinar (please note, pre-registration is required)
2 March 2026	Final date for organisation to submit ROI questions
4 March 2026	Final date for SIA to respond to ROI questions
12 noon 10 March 2026	ROI submissions closing date
Mid April 2026	Organisations can expect to be notified of whether they have been shortlisted to the second step of this process
23 April 2026	Community consultation on shortlisted proposals begins
22 May 2026	RFP submission closes

“New Investment Round Two: What to expect” Webinar – 17 February

This webinar is an opportunity for those interested in the New Investment Round Two to hear from the Fund team about the requirements for applying and to build an understanding of the assessment framework. This is a one-hour session which will be recorded and made available on our website. If you would like to attend this online webinar, you must register ahead of time via [this link](#).

Changes to the ROI or RFP process

After releasing the ROI, if we need to change anything or provide additional information, we will communicate this via the Government Electronic Tender Service (GETS) at www.gets.govt.nz. We recommend subscribing to the GETS notification (RFx ID 33438439) to automatically receive notifications of any changes.

Questions

If you have any issues with the portal, please contact ServiceDesk@sia.govt.nz. If you have any other queries, please first read our prepared Frequently Asked Questions (refer [Appendix B](#)). If you cannot find the information you are looking for through the FAQs or our quick guides, then please contact our Point of Contact at info@sia.govt.nz.

Please note, the **Deadline for ROI Questions is Monday 2 March 2026**.

Outcome Agreement term

We expect that Outcome Agreements for initiatives selected through this process will commence in late 2026 with an anticipated four-year term. A draft Outcome Agreement template is available on [the Pathway One: New Investment webpage](#).



Section 2: Check your organisation's fit

Considerations before you apply

Have you completed the pre-application checklist?

Before you apply, we recommend you read the following information on [the Pathway One: New Investment page of the SIA website](#) to identify whether this opportunity might be suitable for your organisation:

- Read about the priority outcomes and cohorts for this funding round
- View the Assessment Framework, noting the criteria weightings
- Attend (virtually on 17 February 2026) or watch the New Investment Round Two webinar
- Complete the self-selection exercise which includes eligibility against the pre-conditions
- Read the Quick Guides to get an understanding of the selection criteria

Does your organisation meet the pre-conditions?

Each organisation will be required to meet all the preconditions below for their Application to be evaluated. Pre-condition evidence will not be required during the ROI stage. However, if your Application is shortlisted to RFP, evidence will be collected.

For collective Applications, one organisation can provide their details at this point in the process. If a collective Application is progressed, we will collect the details of other organisations.

Application Pre-conditions
<p>1. Legal status: Is your organisation registered as a legal entity in New Zealand or abroad? (Evidence could include an NZBN or other equivalent legal documentation). <i>If you are applying as an organisation collective, all organisations in the collective must meet this pre-condition.</i></p>
<p>2. Organisational Scale: Does your organisation(s) have an annual turnover of \$500,000 or more? (Evidence could include an IR3 tax return, a letter from your accountant, Charities register document or equivalent). <i>If you are applying as an organisation collective, only the lead organisations in the collective must meet this pre-condition.</i></p>
<p>3. Community Relationships (community assessment): Have you previously worked with a priority cohort or community? Do you have established relationships with community stakeholders? (Evidence would be collected via the community consultation phase and via proposal).</p>
<p>4. Data sharing: Does your organisation agree to share the following data with Statistic New Zealand's Integrated Data Infrastructure (IDI) for the service?:</p> <ul style="list-style-type: none">• Personal identifier(s): Sufficient information for Statistics New Zealand to identify an individual, such as and NHI number, or a name, gender and date of birth. This data is used only by Statistics New Zealand for linking in the IDI and is not shared with the fund.• Start date: The date the individual began working with your organisation• Exit date: The date the individual ceased working with your organisation



Have you considered alignment to Round Two priority cohorts?

The Social Investment Fund Ministerial Group (SIFMG) confirmed the below priority cohorts for New Investment Round Two. The cohorts have been prioritised based on government priorities and evidence indicating the heightened likelihood of adverse outcomes in health, education, safety, and overall wellbeing.

A dashboard tool is available which enables you access for more information on the priority cohorts. The link to the dashboard and information on using it is available in [Appendix C](#).

Priority cohorts for New Investment (Round Two)

1 Children whose parent(s) are currently or have recently been in prison.

2 Children of parent(s) who experienced the care system.

3 Children that were stood down or suspended from school when they were 12 or younger.

4 Mothers who experience harm from substance use, and their children from pregnancy up to age 5.

The fourth cohort is part of the Crown Response to the Abuse in Care Inquiry. We are seeking initiatives that help to improve the life outcomes for the cohort to reduce the need for all different types of State care for both the mother and child. Please read [the Fund FAQs](#) for more details on this cohort.

New Investment is open to proposals that support more than one of the other priority cohorts. However, for the fourth cohort we are seeking proposals that focus specifically on this cohort.

Have you reviewed the Assessment Framework?

The Application process within the portal is aligned to the New Investment Round Two Assessment Framework. There are areas of the Assessment Framework that may require pre-work and/or collaboration with others to formulate responses, such as your Theory of Change.

[Appendix B](#) includes links to quick guides with further information regarding some areas of the assessment framework, including:

- Understanding how we use outcomes
- Understanding Theory of Change and Logic Models
- Continuous Learning
- Data, learning and impact for the Social Investment Fund



Section 3: Application process

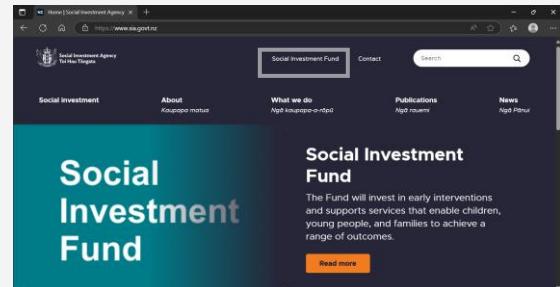
Round Two ROI application process

Accessing the application portal

The Application process is run through our online application portal (the portal). All Applications must be submitted via the portal to be considered. A link to the portal is available on the [Pathway One: New Investment](#) page of the SIA website, sia.govt.nz.

To find this page on the SIA website, click on the Social Investment Fund link at the top of the homepage, then click on the Pathway One page. The link to apply will be visible on the page.

1. Navigate to the SIA website:
www.sia.govt.nz
2. Select “Social Investment Fund” at the top of the home page
3. Select “Pathway One New Investment” page
4. Select the link to the application Portal and follow instructions



Getting started



When you click on the link, it will take you to the portal. Select the New Investment application option to begin your Application.

Saving your application as you go



Once you have passed the pre-registration eligibility portion of the Application in the portal, you will be able to save and leave your Application whenever you need. Simply press save and exit the site. You will receive an email with a link that you can use to re-enter your Application.

If you have any issues with the portal, please contact: ServiceDesk@sia.govt.nz

If you have any other questions please contact info@sia.govt.nz





Step 1. Complete pre-registration eligibility



You will be prompted to answer the pre-registration questions, which include the Pre-conditions, as outlined in Section 2, to determine if you are eligible for Round Two of the New Investment pathway. Please fill in the fields or use the drop-down options as prompted.



When your answers to qualifying questions are completed, you will be informed whether you are eligible for New Investment Round Two funding. If you are eligible, the system will take you through to the registration portion of the Application.

If you are not eligible for Round Two funding, you will be invited to register for the Fund updates to see when we open future pathways to partner together.





Step 2. Complete ROI submission sections

Now you have completed the eligibility portion of the Application you should automatically be able to begin populating the remainder of the Application sections. You will be guided through a series of questions in the portal over multiple pages. For this section, please be aware that:

- It is important that you have the authority on behalf of your organisation(s) to submit this Application. **If you do not have the authority your Application will not proceed.**
- If your Application is moved through to the RFP stage, **your organisation(s) name will be published** alongside your proposal summary and the location your Application will be delivered in, for community feedback. This is intended to support transparency and local input.

Please refer to the table below for further information or quick links relevant to the sections of the ROI.

Section	Information
Registration	In this section we are seeking to understand more about your organisation such as legal entity information and contact information. If you cannot confirm that you have the authority to submit the application on behalf of your organisation you will not be able to proceed with the remainder of the Application.
Proposal	You will be prompted to provide a brief outline of your organisation's Application e.g. "we seek [A] funding to deliver [B] outcome(s) to impact [C] cohort in [D] location". Please note, this summary will be published on SIA's website to seek community feedback if your proposal is shortlisted.
Outcomes	This section is about how your proposed initiative aligns to one or more priority outcomes, and the change the proposed initiative is seeking to achieve. The priority outcomes are listed in Section One of this document. You can also find further information on how we use outcomes in our Quick Guide (link provided in Appendix B).
Cohorts	This section is about how your organisation will reach the Funds priority cohort/s. The four cohorts for Round Two are listed in Section Two of this document. We would like to understand information surrounding which priority cohorts the initiative is focused on, how many priority cohort participants the proposed initiative aims to support, and how these participants will be reached.



Section	Information
Theory of Change	A Theory of Change is a way of clearly and credibly explaining how and why an initiative is expected to lead to intended outcomes for a priority cohort. It maps the pathway from activities to outcomes to help shared understanding of the Application. To understand more about our expectations around Theory of Change provided in Applications please refer to the Theory of Change Quick Guide (link provided in Appendix B).
Continuous Learning	In this section, we would like to understand more about your organisation's learning practices and policies. Embedding continuous learning practices helps you understand what's working, for whom, in what context, and why; and in turn improve delivery over time. For further information on continuous learning, why it matters and what we are looking for in proposals, please refer to the Continuous Learning Quick Guide (see Appendix B).
Sector-Wide Learning	Sector-wide learning is about the potential for the initiative to contribute to learning beyond the organisation, including through evidence-informed or innovative approaches.
Ability to work in the community	This section is about your organisation's relationships within the community including referral partners, and the local ecosystem, supporting effective and culturally response delivery. Alternatively, if you intend to build community stakeholder/partner relationships, we would like to understand how you will establish them.
Ability to deliver the proposal	This section is about your organisation's capability and readiness to deliver the initiatives, including systems, workforce, partnership and relevant experience.





Step 3. Submit application

When you have answered all required areas of the Application you will reach a page where you can submit your application. At this stage, please ensure that you have reviewed your answers prior to submission as you will be unable to make amendments when the Application has been submitted.

You will be prompted to complete a declaration prior to submitting your Application. As part of this declaration, you must review and approve our [SIA Terms & conditions](#) (available on our website) and the ROI Terms (refer [Appendix 4](#)).

Upon submission you will receive confirmation of your submission, your Application number and who you can contact regarding your Application.



Round Two ROI assessment approach

The second funding round of the New Investment pathway will open on 9 February 2026. A two-step open competitive process will be used. The first step is an openly advertised ROI process where organisations will submit an ROI via the portal. This first step is the focus of this guide.

We have provided a Self-Assessment Framework, which organisations will need to complete as part of the application process. The Framework has seven domains, each of which have five levels. Our assessors and panel members use the same framework to assess applications.

We are seeking applications in Round Two that allow us to demonstrate the impact of a strong social investment approach, and we consider will provide the best overall public value and can help us test how Government and the social sector can work smarter together. Noting, overall decision making may include applying equity principles to ensure initiatives selected reflect priority cohorts, regional diversity, and public value alongside merit-based assessment.

The assessment model is a ‘weighted attribute’ model. ROIs are scored and shortlisted according to the Assessment Framework (refer [Appendix A](#)). There will be no demarcation or predetermined number of applicants shortlisted to the second step, this will be at the discretion of the Evaluation panel.

The second step is a closed RFP where shortlisted organisations will be invited to submit a proposal. At this step, there will be a short period of community consultation, which will enable feedback to be provided on shortlisted initiatives.

As part of the RFP process, applicants will be required to demonstrate how their proposed initiative contributes to the fund’s priority outcome domains, including their potential to generate wider economic value.

Evaluation and learning considerations

We use a range of evaluation approaches, including contribution-based and theory-driven designs, depending on what is most appropriate for the initiative and cohort. All applications will be assessed on their overall strength across the Assessment Framework with no particular evaluation approach conferring an advantage.

We are particularly interested in applications from organisations looking to conduct a thorough evaluation with a clear comparison group. This type of evaluation typically relies on initiatives having defined referral pathways and clear eligibility criteria.

Evaluation costs will need to be included in the budget that shortlisted organisations submit at the RFP stage.



Next steps

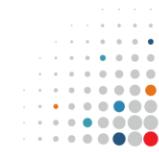
If your ROI application is shortlisted, you will be provided with further information on the next steps in the process including relevant RFP documents and guidance.

Thank you

We greatly appreciate the time you have taken to engage with this process.

The Fund is designed to work differently to ensure government, the social sector and other partners can work smarter to make a positive difference in the lives of New Zealanders. We've heard from the sector that they want to work differently with government, and we're committed to doing that through the Fund.

Ngā mihi nui



Appendices

Appendix A: Assessment Framework

Appendix A: Assessment Framework

Social Investment Fund Assessment Framework for New Investment (Round Two)

[Download a copy of the New Investment Round Two Assessment Framework here](#)

Social Investment Fund Assessment Framework for New Investment (Round Two)

Criteria	Weighting s	Social Investment Fund Assessment Framework for New Investment (Round Two)				
		Pre-Developing	Developing	Meets*	Leading	Pioneering
Outcomes	15%	Your organisation's proposal expresses an intention to improve outcomes but does not yet clearly specify what change is expected, for whom, or how success would be recognised. Outcomes are broad, aspirational, or framed as activities rather than measurable change.	Your organisation's proposal identifies intended outcomes aligned to the Fund's priorities and describes the type of change expected for participants. However, outcomes are still high-level, loosely defined, or not yet clearly measurable, and links between activities and outcomes are still emerging.	Your organisation's proposal clearly defines specific, measurable outcomes that describe the changes expected for participants. Outcomes are aligned with one or more Social Investment Fund priority outcomes and are specified in a way that enables assessment of progress or change over the life of the initiative, at a level appropriate to its scale and context.	Your organisation's proposal defines outcomes with a high degree of clarity and confidence. Outcomes are strongly aligned with the theory of change and priority outcomes, and are supported by reliable baseline or proxy information that enables meaningful assessment of change, including analysis across relevant groups where appropriate.	Your organisation's proposal defines or measures outcomes in ways that are useful beyond the individual initiative. This may include outcome definitions or indicators that are designed or adapted so they can be understood, compared, or reused by others working in similar contexts, with potential to inform replication, scaling, or future commissioning decisions.
Cohorts	15%	Your organisation's proposal identifies an intended population or need but does not yet clearly define a priority cohort or explain how participants will be identified, reached, or enrolled. Access pathways are unclear, aspirational, or reliant on assumptions rather than established relationships or processes.	Your organisation's proposal defines a priority cohort and outlines a plausible approach to identifying and reaching participants. Referral or access pathways are described but are still early, untested, or not yet operating at scale. While the approach is credible in principle, there is limited evidence that it will work reliably or reach the intended number of participants over time.	Your organisation's proposal clearly defines the priority cohort(s) the initiative will support and explains how participants will be identified, referred, or enrolled. Referral or access pathways are appropriate to the proposed model and demonstrate a realistic, evidence-informed approach to reaching at least 250 participants aligned with the Fund's priority cohorts over the life of the programme. Your organisation's proposal shows awareness of equity and access considerations and outlines basic steps to address them.	Your organisation's proposal demonstrates a high level of clarity and reliability in defining, reaching, and enrolling the priority cohort(s). Referral or access pathways are established or agreed with partners, with evidence that they will reach the required scale. The initiative uses data to monitor access and enrolment and to understand who is being reached, supporting accountability and attention to equity.	Your organisation's proposal demonstrates cohort and referral pathway approaches that go beyond established practice. Access to services is intentionally designed, coordinated, or governed with partners (such as iwi, communities, or other organisations) to improve equity, transparency, or understanding of who is reached and who is not. These approaches show potential to inform or be adapted by others working with similar cohorts.
Theory of change	15%	Your organisation's proposal describes activities or services but does not yet clearly explain how these are expected to lead to improved outcomes. Assumptions about change are implicit or taken for granted.	Your organisation's proposal outlines a basic Theory of Change that explains how activities are expected to contribute to outcomes. Key assumptions are identifiable, but the pathway is still high-level or not yet well tested.	Your organisation's proposal presents a clear and logical Theory of Change that explains how the proposed activities are expected to lead to intended outcomes. The causal pathway is coherent and credible, supported by evidence, experience, or community insight, and provides a credible foundation for programme design and evaluation.	Your organisation's proposal demonstrates a well-developed Theory of Change that is grounded in evidence or practice and used to guide how the initiative is designed and delivered. Assumptions about change occurs are explicit and reflected on over time, supporting learning, adaptation, and evalubility within the initiative.	Your organisation's proposal demonstrates a Theory of Change that is intentionally co-developed or jointly owned with communities, iwi, or partners. The change logic and diverse knowledge about practice and is designed to deepen shared understanding of how change happens in complex contexts, beyond a single organisation or initiative.
Continuous learning	15%	Your organisation's proposal expresses openness to learning but does not yet describe how learning would be generated, reflected on, or used to improve practice.	Your organisation's proposal describes basic learning processes (e.g. reflection, feedback, monitoring) and shows intent to use learning to improve delivery, though systems are still informal or early stage.	Your organisation's proposal clearly explains how data, feedback, and learning will be used to support ongoing improvement in delivery and participant outcomes. Learning processes are intentional and structured, with regular opportunities to reflect on performance and adapt practice over time. Learning is part of normal delivery activity within the initiative.	Your organisation's proposal demonstrates that continuous learning and improvement are embedded in organisational practice. Data and feedback are routinely analysed and used to guide adaptive changes to delivery, workforce practice, or participant engagement. Leadership supports learning, and there is evidence that learning leads to sustained improvements over time.	Your organisation's proposal demonstrates learning approaches that go beyond organisational improvement. Learning is intentionally designed or governed with partners (such as iwi, communities, or other organisations) to support shared reflection, sense-making, and adaptation in complex contexts. These approaches show potential to strengthen collective understanding beyond a single initiative.
Sector-wide learning	15%	Your organisation's proposal focuses primarily on delivery within your organisation, with limited consideration of how learning might be shared or contribute beyond the initiative.	Your organisation's proposal recognises the value of sharing insights and describes early ideas for contributing learning to the wider sector, though mechanisms are informal or not yet well developed.	Your organisation's proposal includes a clear and intentional approach to generating learning that could be relevant beyond the initiative. It builds on existing evidence or practice and identifies what will be tested, learned, or documented, with a plan to share findings with peers or the sector.	Your organisation's proposal positions learning as a deliberate contribution to the wider sector. It involves relationships with the community, and includes existing new or improved approaches and includes clear plans for capturing, validating, and sharing learning in ways that support replication, adaptation, or broader use.	Your organisation's proposal is explicitly designed to support system-level learning. Learning is co-designed or governed with partners (such as iwi, communities, funders, or sector organisations), integrates multiple ways of knowing, and is intended to influence how learning is produced, shared, or used across the system.
Community connectedness	15%	Your organisation's proposal references community or whānau but does not clearly describe how communities are involved in shaping, delivering, or refining the initiative.	Your organisation's proposal describes meaningful engagement with communities or lived-experience groups and shows how community insight informs delivery, though influence may still be limited or informal.	Your organisation's proposal demonstrates a sound understanding of the community and includes existing relationships or credible plans to establish them. Engagement is intentional and appropriate to the initiative, with clear mechanisms for community input that support effective delivery.	Your organisation's proposal reflects strong, trusted relationships with the community. Community voice meaningfully informs how services are designed, delivered, and adapted, and engagement is culturally responsive and embedded in practice.	Your organisation's proposal demonstrates community ownership or shared governance, with communities actively involved in leadership, decision-making, and learning. The initiative contributes to strengthening community capability or systems beyond the immediate programme.
Delivery confidence	10%	Your organisation's proposal outlines intended activities but provides limited information about your organisation's readiness, capability, or systems to deliver at scale.	Your organisation's proposal demonstrates a credible delivery approach and organisational capability to implement the initiative, though some elements (e.g. workforce, systems, partnerships) are still developing.	Your organisation's proposal demonstrates credible delivery capability. Your organisation has relevant experience, appropriate systems, and clear plans in place to deliver the initiative as proposed. While some systems may still be maturing, there is reasonable confidence that delivery can be managed effectively.	Your organisation's proposal demonstrates strong delivery capability, with a proven track record of delivering similar initiatives at scale. Systems, governance, staffing, and quality assurance processes are well established, and performance data shows reliable delivery and responsiveness to risk or change.	Your organisation's proposal demonstrates delivery excellence that goes beyond the individual initiative. Your organisation contributes to strengthening delivery capability, standards, or practice across the sector, supporting others to deliver effectively and reliably.



Appendix B: Resources

Appendix B: Resources

Refer to the SIA website www.sia.govt.nz for information and resources to help you prepare your application. Here is an outline of the resources you can find on each page on the website.

Information about the Social Investment Fund

The [Social Investment Fund](#) page has the following information:

- Links to the four pathway pages
- FAQs about the Social Investment Fund [Social Investment Fund FAQs](#)
- Links to Fund pages:
 - [Pathway One Selected Initiatives | Social Investment Agency](#)
 - [Webinars](#)
 - [Registration for the Fund updates](#)
- Link to GETS New Investment Round Two [GETS - Government Electronic Tender Service | Current tenders](#), GETS notification (RFx ID 33438439)
- Factsheets:
 - [What is social investment?](#)
 - [About the Social Investment Agency](#)
 - [Demonstration initiatives](#)

Information about Pathway One: New Investment (Round Two)

The [Pathway One: New Investment \(Round Two\)](#) page has the following information:

- **Online Application Form link**
- ROI Guidance for Organisations (this document)
- Key dates
- Assessment Framework and selection criteria for applications
- New Investment Round Two webinar video outlining what to expect
- Self-selection exercise so you can assess your eligibility for this round of funding before applying
- Quick Guides to help you understand aspects of the selection criteria:
 - Understanding how we use outcomes
 - Understanding Theory of Change and Logic Models
 - Continuous Learning
 - Data, learning and impact for the Social Investment Fund

More information about social investment

For more information on social investment, see:

- [What is social investment?](#)
- [Social investment FAQs](#)



Appendix C: Social Investment Fund Cohort Explorer

Appendix C: Social Investment Fund Cohort Explorer

The Social Investment Fund Cohort explorer is a data tool that organisations can use to draw insights on the selected priority cohorts (population groups).

The Cohort Explorer provides information on demographics and geographic distribution. It collates data sourced from the Integrated Data Infrastructure (IDI) into a visual dashboard. Users can engage with the dashboard to gain insights into the demographics of Fund cohorts within their location.

The cohort numbers show only what can be seen in government administrative data. It is important to note that the priority cohort “*Mothers who experience harm from substance use, and their children from pregnancy up to age 5*” will be under-counted.

Demographics	Provides insights on the number of children and young people in a selected location and cohort. This can be broken down by age, sex, ethnicity and socio-economic deprivation.
Geography	Provides insights on the density and distribution of the selected cohort by location.

Click on the link below to open the Cohort Explorer dashboard

[View the Social Investment Fund Cohort Explorer](#)

Navigation

Content: Provides an overview of the tool, including its purpose and Key Notes

Demographics

Geography

Notes:

- Information is from data available at March 2025, which was the latest available. SIA will update the dashboard when more recent data becomes available.
- Data from the IDI is randomly rounded to 3, so please account for that in your final interpretation.
- For confidentiality reasons the data included in this dashboard has been suppressed for counts less than 20. To indicate where this occurs, counts less than 20 are shown as a white bar, or a white bar with the text “Suppressed”.
- In the previous version of this dashboard, the values in the Geography Map and percentage chart showed the percentage of the total priority cohort in New Zealand that could be found in New Zealand, which was skewed by the underlying population. Based on review of what is most useful to organisations using this dashboard, this has been changed to give an indication of the prevalence of each priority cohort in each area, i.e. the percentage of the relevant age population in each area that is in the priority cohort.
- The sum of categories may differ from the national cohort total due to random rounding or data being suppressed.
- For the fourth cohort; mothers who experience harm from substance use, and their children from pregnancy up to age 5, the data has been presented for both mothers and children in this cohort. This means there are data selectors for both mothers of children under 5, and children under 5. Refer to the New Investment FAQs for more information on this cohort.

Disclaimer for Integrated Data Infrastructure (IDI)

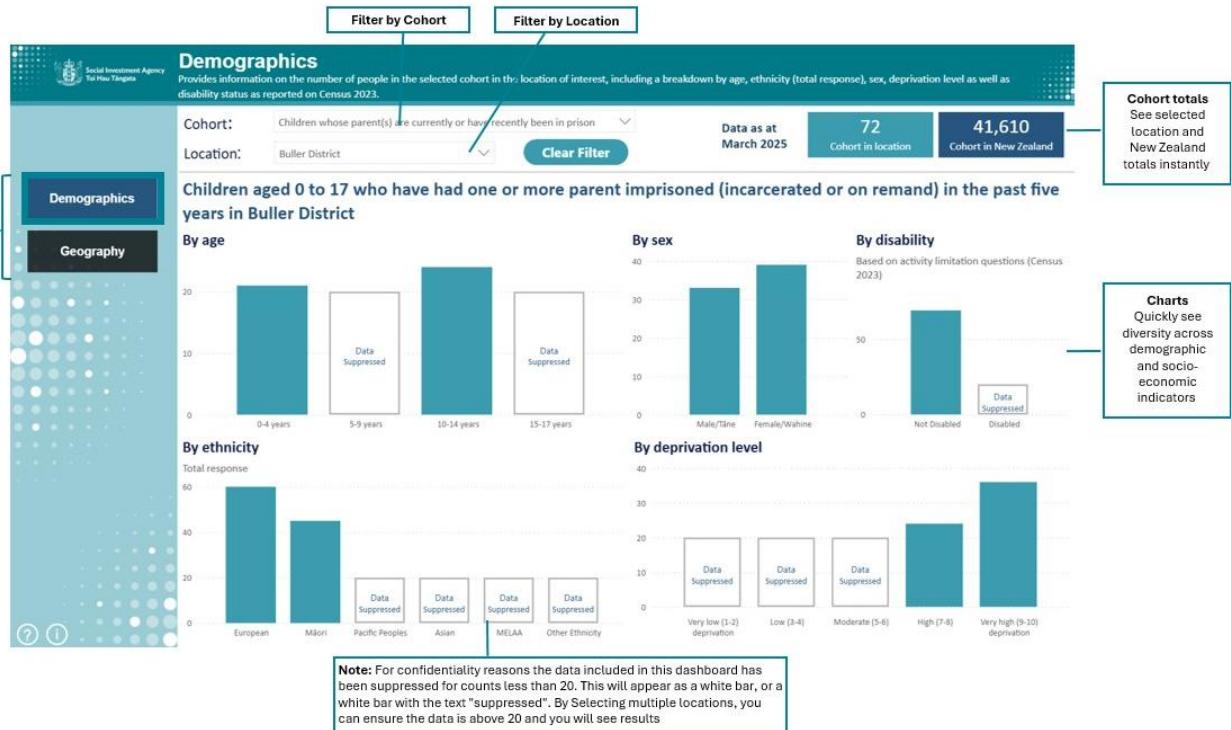
These results are not official statistics. They have been created for research purposes from the Integrated Data Infrastructure (IDI) which is carefully managed by Stats NZ. For more information about the IDI please visit www.stats.govt.nz/integrated-data/.

FAQ

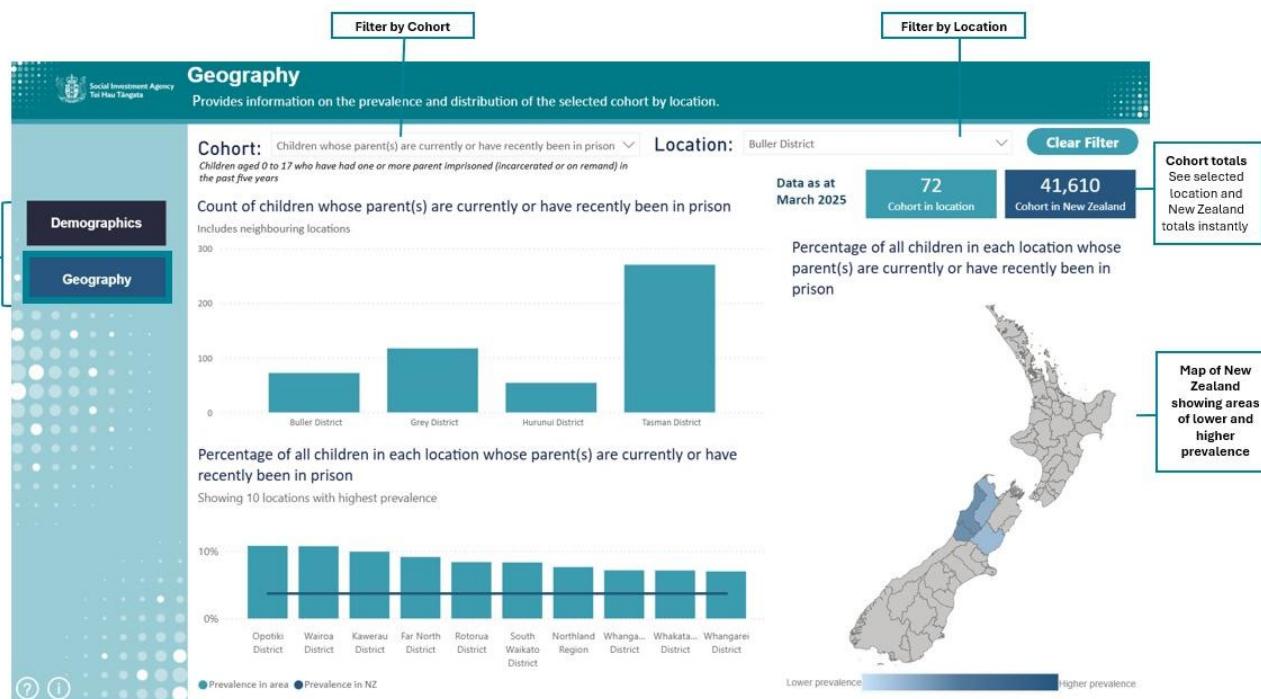
Disclaimer

Social Investment Fund Cohort Explorer features

Demographics



Geography



Appendix D: ROI Terms

Appendix D: ROI Terms

Please note, to ensure alignment to the Government Procurement Rules, the following ROI Terms are based on [MBIE ROI Terms template](#) and may therefore differ slightly from other sections in this document. In this context, 'Buyer' refers to SIA and 'Respondent' refers to the applicant.

Defined terms are shown using capitals. You can find definitions at the end of this Section.

Preparing and submitting a Registration

4.1 Preparing a Registration

a. Respondent obligations

The Respondent must:

- i. read the complete ROI and any additional information provided and referred to by the Buyer
- ii. respond using the ROI Response Form provided and include all information the Buyer requests
- iii. consider the risks and contingencies relating to the delivery of the ROI requirements and outline how it will manage those risks and contingencies
- iv. include any assumptions, dependencies and/or qualifications in the Registration, including anything that may limit its obligations or increase its quoted pricing or cost estimates
- v. quote prices in NZ\$, exclusive of GST
- vi. obtain independent advice before submitting a Registration (if necessary)
- vii. make sure the Registration is correct and the Registration pricing is sustainable, e.g. covers the Whole-of-Life of the Contract, not just the initial term.

b. Process acceptance

By submitting a Registration, the Respondent accepts the ROI-Terms.

c. No obligation, no penalty

Suppliers are not expected or required to submit a Registration in order to remain on any prequalified or registered supplier list.

4.2 Respondent questions

a. The Respondent must make sure they understand the ROI.

b. If the Respondent has any questions or needs clarification, they:

- i. must submit questions before the Deadline for Questions (Section 1 of the ROI)
- ii. must clearly indicate any commercially sensitive information in their questions
- iii. may withdraw their questions at any time.

c. When the Buyer receives questions before the Deadline for Questions:

- i. The Buyer will respond on or before the Deadline for Answers.



ROI Terms

- ii. The Buyer may provide details of both the questions and the answers to other Respondents. In these circumstances the Buyer will summarise the questions and will not disclose the Respondent's identity.
- iii. Unless stated otherwise in the ROI, the Buyer will post both the questions and answers on GETS.
- iv. The Buyer will not publish the Respondent's commercially sensitive information. However, if the Buyer considers the information to be significant for all Respondents, the Buyer may modify the question and publish both this and the answer. In that case the Buyer will first give the Respondent the opportunity to withdraw the question or remove any of their own commercially sensitive information.

4.3 Submitting a Registration

- a. The Respondent must ensure the Buyer receives the Registration at the correct address on or before the Deadline for Registrations.
- b. After the Deadline for Registrations, the Buyer will acknowledge receipt of the Registration.
- c. The Respondent must ensure that all information they provide to the Buyer:
 - i. is true, accurate and complete
 - ii. is not misleading in any material respect
 - iii. does not contain material that infringes a third party's intellectual property rights
 - iv. is identical, if they supply both hard and soft copy Registrations.
- d. The Buyer may rely on the Registration and all information provided by the Respondent during the ROI process (e.g. correspondence and negotiations).

Assessing Registrations

4.4 Evaluation panel

The Buyer's panel will consider the Registration. The Buyer may have different panel members for considering different aspects of the Registration. The Buyer may include independent advisors as panel members to consider some or all aspects of the Registration.

4.5 Third party information

- a. The Buyer may request information from a third party where the Buyer considers the information may be relevant to the ROI process, excluding commercially sensitive information about pricing or contract terms.
- b. If this occurs, the Respondent:
 - i. authorises the Buyer to collect that information from the relevant third party (e.g. a referee or client), and authorises the third party to release it to the Buyer



ROI Terms

- ii. agrees the Buyer may use that information in its evaluation of the Registration
- iii. must ensure that all referees listed in the Registration agree to provide a reference.

4.6 Clarification of Registration

- a. The Buyer may ask the Respondent for more information or clarification on the Registration at any time during the ROI process.
- b. The Buyer need not ask all Respondents for the same clarification.
- c. The Respondent agrees to provide the information or clarification as soon as possible, in the format requested by the Buyer.
- d. If the Respondent does not provide adequate information or clarification within a reasonable time (as determined by the Buyer), the Buyer may remove the Registration from its evaluation process.

4.7 Evaluation and shortlisting of Registration

- a. The Buyer will initially evaluate the Registration based on the Respondent's submitted ROI Response Form.
- b. The Buyer may adjust its evaluation after considering additional information or clarification, as described in Sections 4.5 and 4.6 above.
- c. If a Registration is shortlisted this does not mean that the Buyer has accepted an offer or made any commitment. There is no obligation for the Buyer to enter negotiations with, or award a Contract to, any shortlisted Respondent.
- d. After the shortlisting of Respondents based on their Registrations, any further participation by a shortlisted Respondent in any subsequent stage of the procurement process that flows out of the ROI will be subject to the shortlisted Respondent accepting.
- e. If a Respondent is not shortlisted based on its Registration, the Buyer may exclude it from any further participation in any subsequent stage of the procurement process that flows out of the ROI.

4.8 Respondent debrief

- a. At the end of the ROI process, the Buyer will offer to debrief the Respondent. This debrief may be by letter, email, phone or a meeting.
- b. The Respondent has 10 Business Days from the date of the Buyer's offer to accept a debrief.
- c. The Buyer will provide the debrief within 30 Business Days from either the date of the Respondent's acceptance of a debrief, or the date the Contract is signed, whichever is later.
- d. The debrief will:
 - i. explain why the Registration was or was not shortlisted
 - ii. explain how the Registration performed against the pre-conditions (if applicable) and the evaluation criteria



ROI Terms

- iii. indicate the Registration's relative strengths and weaknesses
- iv. explain, in general terms, the relative advantages of the shortlisted Registration(s), without necessarily identifying the relevant Respondents
- v. seek to address any concerns or questions from the Respondent
- vi. seek feedback from the Respondent on the ROI and ROI process.

4.9 Notification of outcome

During the 30 Business Days after the Contract has been signed, the Buyer:

- a. will let all unsuccessful Respondents know the name of the Successful Respondents, if any
- b. may make public the name and address of the Successful Respondents (if any) and any unsuccessful Respondents
- c. will publish a Contract Award Notice on GETS, where applicable. Contract Award Notices are available to view by the public on GETS. The Respondent may request that the Buyer withhold its address from the Contract Award Notice for privacy reasons. The Buyer may withhold the Respondent's address from the Contract Award Notice in a manner consistent with the Privacy Act 2020.

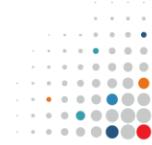
4.10 Issues and complaints

- a. The Respondent may, in good faith, raise with the Buyer any issue or complaint about the ROI or ROI process at any time.
- b. When this occurs:
 - i. the Buyer will consider and respond promptly and impartially to the Respondent's issue or complaint
 - ii. both the Respondent and the Buyer must do their best to resolve the issue or complaint
 - iii. the Buyer must not allow the issue or complaint to prejudice the Respondent's participation in the ROI process, or limit or affect the Respondent's future procurement opportunities.

Standard ROI conditions

4.11 Buyer's Point of Contact

- a. The Respondent must direct all ROI enquiries to the Buyer's Point of Contact in Section 1 of the ROI.
- b. The Respondent must not approach any other employee or other representative of the Buyer, directly or indirectly, for information on any aspect of the ROI.
- c. Only the Point of Contact, or a person authorised by the Buyer, may communicate with the Respondent on any aspect of the ROI. The Buyer will not be bound by any statement made by any other person.
- d. The Buyer may change its Point of Contact at any time. The Buyer will notify the Respondent of any change by email or posting a notification on GETS.



ROI Terms

- e. If the Respondent has an existing contract with the Buyer, the Respondent must not use its business-as-usual communications to contact the Buyer regarding the ROI.

4.12 Conflict of Interest

- a. The Respondent must complete the Conflict of Interest declaration in the ROI Response Form. If a joint Registration is being submitted, each party must complete the Conflict of Interest declaration separately.
- b. If a Conflict of Interest arises during the ROI process, the Respondent must inform the Buyer immediately.
- c. The Buyer may exclude a Respondent from the ROI process if a material Conflict of Interest arises.

4.13 Ethics

- a. The Respondent must not attempt to influence, reward or benefit any representative of the Buyer, nor offer any form of personal inducement, in relation to the ROI or the ROI process.
- b. The Respondent must comply with the Supplier Code of Conduct issued by the Procurement System Leader, and any other relevant codes of conduct listed in the ROI.
- c. The Buyer may exclude the Respondent from the ROI process for a breach of paragraphs 4.11b, 4.11e, 4.13a or 4.13b.
- d. To maintain a fair and ethical ROI process, the Buyer may require additional declarations or other evidence from the Respondent, or any other person, at any time.

4.14 Anti-collusion and bid rigging

- a. By submitting the Registration the Respondent warrants that:
 - i. the Registration has not been prepared in collusion with a Competitor.
 - ii. it will not engage in deceptive or improper conduct during the ROI process.
- b. The Buyer may exclude the Respondent from the ROI process if a breach of these warranties occurs.
- c. The Buyer reserves the right to report suspected collusion or anti-competitive behaviour to the appropriate authority, and to give that authority all relevant information, including the Registration.

4.15 Confidential Information

- a. Without limiting any other confidentiality agreement between them, the Buyer and the Respondent will both take reasonable steps to protect the other party's Confidential Information.
- b. Except as permitted by the other provisions of this Section 4.15, neither party will disclose the other party's Confidential Information to a third party without that other party's prior written consent.
- c. Each party may each disclose the other party's Confidential Information to anyone who is directly involved in the ROI process on that party's behalf, but only for the purpose of participating in the ROI. This could include (but is not limited to) officers, employees, consultants, contractors, professional advisors, evaluation panel members, partners, principals or directors. Where this occurs, the disclosing party must take reasonable steps to ensure the third party does not disclose the information to anyone



ROI Terms

else, and does not use the information for any purpose other than participating in the ROI process.

- d. The Respondent acknowledges that the Buyer's confidentiality obligations are subject to requirements imposed by the Official Information Act 1982 (OIA), the Privacy Act 2020, parliamentary and constitutional convention, and any other obligations imposed by law. Where the Buyer receives an OIA request that relates to a Respondent's Confidential Information, the Buyer will consult with the Respondent and may ask the Respondent to explain why the information is considered by the Respondent to be confidential or commercially sensitive.
- e. The Respondent may disclose the Buyer's Confidential Information to the extent strictly necessary to comply with law or the rules of any stock exchange on which the securities of the Respondent or any related entity are currently listed. Unless prohibited by law, the Respondent must consult with the Buyer before making such a disclosure.
- f. The Buyer will not be in breach of its obligations if it discloses Confidential Information to the appropriate authority because of suspected collusive or anti-competitive tendering behaviour.

4.16 Costs of participating in the ROI process

Except as otherwise stated in the ROI, the Respondent must meet their own costs associated with the preparation, presentation and negotiation of the Registration.

4.17 Ownership of documents

- a. The ROI and its contents remain the property of the Buyer. All Intellectual Property rights in the ROI remain the property of the Buyer or its licensors.
- b. The Buyer may request the immediate return or destruction of any ROI documents and any copies, in which case the Respondent must comply in a timely manner.
- c. All documents forming part of the Registration will, once they are delivered to the Buyer, become the property of the Buyer. The Registration will not be returned to the Respondent.
- d. Intellectual Property rights in the Registration remain the property of the Respondent or its licensors.
- e. The Respondent grants to the Buyer a licence to retain, use, copy and disclose information contained in the Registration for any purpose related to the ROI process, including keeping appropriate records.

4.18 Limited rights and obligations

- a. Except as stated otherwise in this Section 4.18, nothing in the ROI, these ROI Terms or the ROI process creates a contract or any other legal relationship between the Buyer and Respondent, unless and until they enter into a Contract.
- b. The following are binding on the Respondent:
 - i. The Respondent's signed declaration (contained in the ROI Response Form).
 - ii. The Respondent's obligations under paragraphs 4.3c and 4.3d. Nothing in this Section 4.18 takes away from any rights or remedies the Buyer may have in relation to the Respondent's statements, representations or warranties in the Registration or in correspondence or negotiations with the Buyer.



ROI Terms

- iii. The standard ROI conditions in Sections 4.11 to 4.23.
- c. Section 4.15 and 4.17 are binding on the Buyer.
- d. All terms and other obligations that are binding on the Buyer are subject to the Buyer's additional rights in Section 4.20.

4.19 Exclusion from the ROI process

- a. The Buyer may exclude the Respondent from the ROI process if the Respondent:
 - i. has not provided requested information in the correct format
 - ii. has breached the ROI-Terms and the Buyer considers the impact of the breach is more than trivial (this applies whether or not the provision in question is itself legally binding on the Recipient)
 - iii. included a material error, omission or inaccuracy in the Registration
 - iv. is in bankruptcy, receivership or liquidation
 - v. has made a false declaration
 - vi. has a conviction for a serious crime or offence
 - vii. has failed to pay taxes, duties or other levies
 - viii. represents a threat to national security or to confidentiality of government information, and/or
 - ix. is a person or organisation designated as a terrorist by New Zealand Police.
- b. The Buyer may exclude the Respondent from the ROI process if:
 - i. there was a serious performance issue in a previous, or current, contract delivered by the Respondent
 - ii. the Buyer considers the integrity of the Respondent is in doubt due to the Respondent's professional misconduct or an act or omission contrary to the Supplier Code of Conduct, and/or
 - iii. the Buyer becomes aware of any other matter that materially diminishes the Buyer's trust in the Respondent.

4.20 Buyer's additional rights

- a. **Changes to the ROI**
 - i. The Buyer may amend, suspend, cancel or re-issue the ROI, or any part of it, so long as it notifies the Respondent.
 - ii. The Buyer may change material aspects of the ROI, such as the timeline, Requirements or Evaluation Approach, provided it gives the Respondent time to respond to update its Registration in relation to the changes.
- b. **Timeline**
 - i. The Buyer may accept a late Registration if it is the Buyer's fault it is late, or if the Buyer considers there is no material prejudice to other Respondents in accepting a late Registration.



ROI Terms

- ii. The Buyer may answer a question submitted after the Deadline for Questions, and notify all Respondents about the submission of the question and the answer.
- c. **The Registration**
 - i. The Buyer may accept or reject any Registration, or part of a Registration. This includes any non-compliant, non-conforming or alternative Registration.
 - ii. The Buyer may decide not to accept the lowest price conforming Registration, unless stated otherwise in the Evaluation Approach.
- d. **ROI Process**
 - i. The Buyer may liaise or negotiate with any Respondent without informing, or doing the same, with any other Respondent.
 - ii. The Buyer may provide Respondents with information arising from questions about the ROI.
 - iii. The Buyer may withhold information arising from questions about the ROI. This may be the case if the information is unnecessary, is commercially sensitive, is inappropriate to supply at the time of the request or cannot be released for legal reasons.
 - iv. The Buyer may waive requirements or irregularities around the ROI process if the Buyer considers it appropriate or reasonable to do so.
 - v. The Buyer may decide not to shortlist any Respondent.

e. **Consortia and unbundling**

The Buyer may make its selection conditional on the Respondent agreeing to:

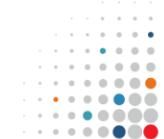
- i. the Buyer selecting the Respondent to deliver the Requirements as a joint venture or consortium with another Respondent selected by the Buyer, and/or
- ii. the Buyer selecting individual elements of the Registration that can be delivered separately, unless the Registration specifically states that the Registration, or the relevant elements, must be taken collectively.

4.21 New Zealand law

The laws of New Zealand govern the ROI. Each Respondent agrees New Zealand courts have non-exclusive jurisdiction to rule in any dispute concerning the ROI or the ROI process. The Respondent agrees that it cannot bring any claim in relation to the ROI except in a New Zealand court.

4.22 Disclaimer

- a. Nothing contained or implied in the ROI, or ROI process, or any other communication by the Buyer to the Respondent is to be construed as legal, financial or other advice.
- b. The Buyer will endeavour to provide accurate information in any communication, but the Respondent accepts this information is not independently verified and may not be up-to-date.
- c. The Buyer will not be liable in contract, tort, equity, or in any other way for any direct or indirect damage, loss or cost incurred by the Respondent or any other person in respect of the ROI process, whether as a result of the Buyer exercising its rights under Section 4.20, the Buyer's negligence or



ROI Terms

breach of these ROI Terms, the Buyer failing to select the Respondent as the Successful Respondent, or any other cause.

- d. To the extent that liability cannot be excluded, the maximum aggregate liability of the Buyer, its agents and advisors in connection with the ROI process, to all Respondents combined, is NZ\$5,000 or (if known and greater than \$5,000) 5% of the estimated value of the proposed Contract as determined by the Buyer prior to the release of the ROI.
- e. The limitations and exclusions in paragraphs c and d above do not apply to any liability the Buyer may have for breach of confidentiality or infringement of the Respondent's intellectual property rights.

4.23 Precedence

- a. Any conflict or inconsistency in the ROI shall be resolved by giving precedence in the following descending order:
 - i. Section 1 of the ROI
 - ii. these ROI-Terms
 - iii. all other Sections of the ROI document
 - iv. any additional information or document provided by the Buyer to Respondents through the Buyer's Point of Contact or GETS.
- b. If there is any conflict or inconsistency between information or documents having the same level of precedence the more recent information or document will prevail.

Definitions

In relation to the ROI the following words and expressions have the meanings described below.

Advance Notice	A notice published by the Buyer on GETS in advance of publishing the ROI. An Advance Notice alerts the market to a contract opportunity. Where used, an Advance Notice forms part of the ROI.
Business Day	Any week day in New Zealand, excluding Saturdays, Sundays, New Zealand (national) public holidays and all days from Boxing Day up to and including the day after New Year's Day.
Buyer	The government agency that has issued the ROI with the intent of purchasing the goods or services described in the Requirements.
Competitors	Any other business that is in competition with a Respondent either in relation to the goods or services sought under the ROI or in general.



ROI Terms

Confidential Information	<p>Confidential Information of a party (Provider) means information acquired by the other party (Recipient) from the Provider in connection with the ROI process, where that information:</p> <ul style="list-style-type: none">a. is by its nature confidentialb. is marked at the time of disclosure to the Recipient as 'confidential', 'in confidence', 'restricted', 'sensitive', 'secret' or 'top secret', and/orc. the Recipient knows, or ought to know, is confidential to the Provider or a third party who supplied it to the Provider. <p>However, this does not include information that is publicly available through no fault of the Recipient, or that the Recipient acquired entirely independently of the Provider.</p>
Conflict of Interest	<p>A Conflict of Interest arises if personal or business interests, relationships or obligations of the Respondent or any of its personnel do, could, or could be perceived to:</p> <ul style="list-style-type: none">a. conflict with the Respondent's obligations to the Buyer under the ROI or in the provision of the goods or services, and/orb. call into question the independence, objectivity or impartiality of any person involved in the ROI process on behalf of the Buyer. <p>A Conflict of Interest may be:</p> <ul style="list-style-type: none">c. actual: where the conflict currently existsd. potential: where the conflict is about to happen or could happen, ore. perceived: where other people may reasonably think that a person is compromised.
Contract	Any written Contract entered into by the Buyer and a Successful Respondent for the delivery of the Requirements.
Contract Award Notice	A notice on GETS which a Buyer is required to publish under Rule 32 of the Government Procurement Rules, when it has awarded a contract that is subject to those Procurement Rules.
Deadline for Answers	The deadline for the Buyer to respond to questions submitted by a Respondent stated in Section 1 of the ROI.
Deadline for Registrations	The deadline for delivering or submitting Registrations to the Buyer as stated in Section 1 of the ROI.
Deadline for Questions	The deadline for submitting questions to the Buyer as stated in Section 1 of the ROI.
Evaluation Approach	The approach used by the Buyer to evaluate Registrations as described in Section 3 of the ROI.
GETS	Government Electronic Tenders Service available at www.gets.govt.nz .



ROI Terms

Intellectual Property	All industrial and intellectual property rights whether conferred by statute, at common law or in equity, including (but not limited to) copyright, trademarks, designs and patents.
Point of Contact	The Buyer and each Respondent are required to appoint a Point of Contact. This is the channel to be used for all communications during the ROI process. The Buyer's Point of Contact is identified in Section 1 of the ROI. The Respondent's Point of Contact is identified in its Registration.
Registration	The response a Respondent submits in reply to the ROI. It comprises the ROI Response Form, and all other information submitted by a Respondent.
Registration of Interest	A formal request by a Buyer asking potential Respondents to register their interest in a procurement. It is the first step in a multi-step tender process.
Call for Registrations (ROI)	The ROI comprises the Advance Notice (where used), the Call for Registrations of Interest (where used), the ROI document (including the ROI-Terms) and any other schedule, appendix or document attached to the ROI, and any subsequent information provided by the Buyer to Respondents through the Buyer's Point of Contact or GETS.
Requirements	The Buyer's requirements for goods and/or services as described in Section 2 of the ROI.
Respondent	A person, company or organisation that submits a Registration in response to the ROI. The term Respondent includes each member of any consortium.
ROI Response Form	The form and declaration prescribed by the Buyer and used by a Respondent to respond to the ROI, duly completed and submitted by a Respondent as part of the Registration.
ROI-Terms	Means the ROI Terms as set out in Section 4 of the ROI, together with any additions or amendments to those ROI Terms specifically identified in Section 1 of the ROI.
Successful Respondent	Following the evaluation of Registrations and successful negotiations, any Respondent who is awarded a Contract to deliver all or part of the Requirements.

For more definitions, click [HERE](#)

